



2022 Excellence in Service Award Guidelines

Mission Statement: The Mission of the Excellence in Service Award is to promote member involvement at all levels of the Women's Council of REALTORS® and to recognize and encourage this achievement.

Participants:

Any Women's Council member whose dues are current and membership is in good standing for participating years' award.

Time Table:

Beginning October 1, 2021 and ending September 30, 2022 (including 2022 TAR Convention ONLY if you are a registrant).

Verification Process:

The Women's Council Member is to complete the application. **The application is to be verified and signed by the respective Local Network President. In the case of an application by a Local Network President, the respective Local Network President-Elect is to verify and sign the application.**

Submissions:

*All applications are to be submitted to the Awards Team Leader by **August 30, 2022**.

*Applications must be submitted by email to the Awards Team Leader:
Beth Foutch – efoutch@realtracs.net

*Applications will be reviewed by the Awards Team.

Awards Ceremony:

Awards will be given at the Installation Ceremony at the TN Realtors Convention in French Lick, IN. Members not in attendance at the convention will receive their awards at their next Local Network Meeting following the TN Realtors Convention.

Point System:

*Each item is a singular item. Multiplying an item is not allowed. For example, if you posted 3 blogs on WCR.org, then you only receive 10 points, not 30.

*A member must have a minimum of 20 points in EACH category and a minimum total points per the respective Award levels below to receive that Award.

Silver Service Award = 200

Golden Service Award = 420

Platinum Service Award = 590



Application Form – 2022 Excellence In Service Award

Name – Please print CLEARLY
(Write your name EXACTLY as you wish your award to be inscribed)

Local Network

Email Address

Phone Number

I. Women’s Council Leadership and Participation in 2022
Positions must be served in 2022, Full Term

Only *Please circle ALL that apply:*

A. Local Level:

- Network President _____ 30 Points
- Network President-Elect _____ 20 Points
- Network Membership Dir _____ 20 Points
- Network Program Dir _____ 20 Points
- Network Secretary (1st VP) _____ 20 Points
- Network Treasurer _____ 20 Points
- Standing Team Leader _____ 20 Points
Project Team Name: _____
- Special Project Team Leader _____ 20 Points
Project Team Name: _____
- Team Member (Do not circle if Leader) _____ 10 Points
Committee Name: _____

B. State Level:

- State Liaison _____ 50 Points
- State President _____ 50 Points
- State President-Elect _____ 30 Points
- State First VP _____ 30 Points
- State Treasurer _____ 30 Points
- Standing Team Leader _____ 30 Points
Team Name: _____
- Special Project Team Leader _____ 30 Points
Project Team Name: _____
- Project Team Member (Do not circle if Leader) _____ 10 Points
Project Team Name: _____

C. Regional Level:

- National Liaison _____ 75 Points

Name: _____

D. National Level:

President _____ 100 Points
President-Elect _____ 75 Points
First VP _____ 75 Points
Treasurer _____ 75 Points
Standing Project Team Leader _____ 40 Points
 Project Team Name: _____
Special Project Team Leader _____ 40 Points
 Project Team Name: _____
Project Team Member _____ 20 Points
 Project Team Name: _____

Total Category 1 (A-D): _____ Points

II. PMN Courses and Designations

Please circle ALL that apply:

A. PMN Series Course(s) and NAR Certification(s)

Completion of PMN Courses are during award period ONLY, *please attach documentation for all that apply:*

Completion of any PMN Series Course _____ 20 Points per course / _____ Points
Completion of a NAR Certification that is approved to replace a PMN Course Credit (circle all that apply)
 At Home with Diversity (AHWD) _____ 20 Points
 Pricing Strategy Advisor (PSA) _____ 20 Points
 e-Pro _____ 20 Points
 Resort & Second-Home Property Specialists (RSPS) _____ 20 Points
 C2EX _____ 20 Points

B. PMN Designation – may be earned at any time; *please attach documentation.*

PMN Designation _____ 150 Points

Total Category II (A-B): _____ Points

III. Women’s Council Meeting Attendance – October 1, 2021 – September 30, 2022

Please circle ALL that apply:

Attendance at 5 or more Local Network Meetings _____ 20 Points
Attendance at TNEX Nashville, TN Feb 2022 _____ 40 Points
Attendance at 2022 TN Convention in French Lick, IN _____ 40 Points
Attendance at National Meeting in San Diego Nov 2021 _____ 50 Points
Attendance at Mid-Year Legislative Convention May 2022 _____ 50 Points
Attendance at the Leadership Academy, August 2022 _____ 50 Points
Attendance at the State Orientation, October, 2021 _____ 40 Points

Total Category III: _____ Points

Name: _____

IV. Personal Development in 2022

A. Leadership in Real Estate Company

Please circle ALL that apply:

Principal Broker or Broker Owner _____ 20 Points
Office Manager, Sales Manager or Education Director _____ 20 Points

B. Education (Designations/Certifications do not have to be earned in 2022)

Please circle ALL that apply:

CRS Designation _____ 20 Points
CRB Designation _____ 20 Points
GRI Designation _____ 20 Points
ABR Designation _____ 20 Points
SRES Designation _____ 20 Points
Any other NAR approved Designation _____ 20 Points

Name of Designation: _____

Real Estate Course, other than above, taken for a *minimum of 6 hours* of Continuing Education Credit

October 2021 through September 2022; *please attach documentation* _____ 20 Points Course

Instructor for CE Credit (not limited to Designation Classes) in 2022 _____ 20 Points

Please attach documentation

C. Association Involvement

Please circle ALL that apply:

Director, Local Association _____ 10 Points
Director, State Association (TAR) _____ 10 Points
Director, National Association (NAR) _____ 20 Points
Officer, Local Association _____ 20 Points
Officer, State Association (TAR) _____ 20 Points
Officer, National Association (NAR) _____ 30 Points
Local Committee Chair _____ 20 Points

Committee Name: _____

State (TAR) Committee Chair _____ 20 Points

Committee Name: _____ 20 Points

National (NAR) Committee Chair _____ 30 Points

Committee Name: _____

Member, Local Committee (Do not count again if Chair) _____ 10 Points

Committee Name: _____

Member, State (TAR) Committee (Do not count again if Chair) _____ 10 Points

Committee Name: _____

Member, National (NAR) Committee (Do not count again if Chair) _____ 20 Points

Committee Name: _____

Name: _____

D. Community Involvement

Please circle ALL that apply:

- Charitable Donation or Participation _____ 10 Points
-By Monetary Contribution or Volunteer Service; *please attach documentation*
- Civic Organization Membership _____ 10 Points
Please attach documentation
- RPAC Contributor:
 - \$20 to \$500 _____ 10 Points
 - \$501 to \$1,000 _____ 20 Points
 - \$1,001 to \$5,000 _____ 25 Points
- Women's Council Members applying for Award during their *first year* of membership _____ 25 Points

Total Category IV (A-D): _____ Points

V. Communication and Networking

Please circle ALL that apply:

- Post on WCR website _____ 10 Points
- TN9'r Member (Lifetime or paid 2022) _____ 20 Points
- Publication of a Real Estate Article _____ 10 Points
Print or electronic publications authored by applicant; *please attach copy*
- Conduct Real Estate Seminar _____ 10 Points
Minimum of four (4) people in attendance; Buyers, Sellers, Peers; *please attach documentation*
- Hosting or being interviewed on a Radio/TV Show _____ 10 Points
Must be for real estate related subject
- Member of a Networking Group (BMI, Chamber, etc....) _____ 20 Points
Must require dues and attendance at meetings; *please attach documentation*
- Attendance at three (3) Affiliate Networking Events _____ 10 Points
October 2021 through September 2022; *please attach documentation*

Total Category V: _____ Points

Grand Total: _____ Points

Application Verified by: _____

_____ **Local Network President,** _____ **Network** **Date**